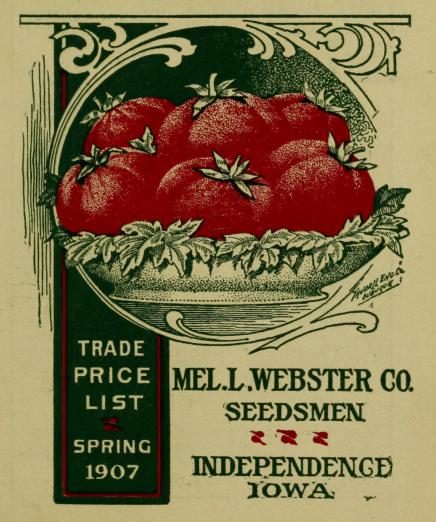
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Do not assume content reflects current scientific knowledge, policies, or practices.



# WEBSTER'S

MAMMOTH PACKET SEED



SPRING Wholesale PRICE LIST

## 3 1907

## WEBSTER'S

High Grade Packet and Bulk Seed

WE ORIGINATED THE

## LARGE SEED PACKET

and ours are the only Genuine Mammoth Packets with Double Quantity of seed to packet. Do not be deceived by claims of others who seek your business.

## 3 3 3 3

#### TO THE TRADE:

We realize fully that THE QUALITY COUNTS FOR MORE in Seeds than in any other line of merchandise, and we do not need to tell you that cheap seeds, grown by irresponsible growers in a careless and haphazard manner, are never cheap seeds to buy, no matter at what price they can be procured. Such seeds are sure to be a disappointment to the one who uses them and an injury to the trade of the dealer who sells them. In no other line of goods is quality of so much importance as in Seeds, and in no other line does the purchase and sale have to be made so much on confidence as in this line. A farmer buys stock, or a piece of machinery, or almost anything else, and he has an opportunity to exercise his judgment, but when he buys seeds there is no such opportunity. He can test them for vitality, but it is impossible, without using the entire season from seed time to harvest, to test their purity and trueness to name.

## MEL. L. WEBSTER CO.

SEEDSMEN.

Independence, Iowa

## This List is For Dealers Only

THE prices quoted in this list are strictly Whole-sale Prices, and are for dealers who buy to sell again. The line of goods we put up and the varieties of seed we quote are those which are the most staple with the store trade. As we do not do a retail business, the new and high-priced novelties we leave for those seed companies who make a specialty of the retail catalogue trade.

#### Terms

All Garden Seeds for spring shipment, both bulk and packages, are sold on June 1st time, regardless of the time of shipment, and are due, net, without any discount at that date. All bills not paid by June 5th are subject to sight draft without notice. December shipments are due April 1st, net. We will not allow Exchange or Express Charges on remittance, and if Personal Checks are used, they must be drawn With Exchange. Onion Sets, Field Peas and Grass Seed are Net, 30-day goods.

### Bags and Boxes

No charge made for Display Cases for package seeds; Bags, Boxes, Barrels and Baskets used for packing loose bulk seed, onion sets and field seed will be charged at cost; but we will try to pack all goods so that this necessary package charge will be as little of a hardship on our customers as possible, and will allow credit on Muslin Bags, if returned in good shape, free of express or freight charges. The Two-bushel Seamless Bags are a staple article, and can be disposed of at a profit over our price to you.

### Orders by Mail

We especially solicit any business you may have to place by mail. For most of the trade who will receive this list there will be no place from which supplies can be secured in less time than they can if ordered of us, and the matter of time is a very important thing during the seed-selling season.

## The Seed Crop in 1906

THE YEAR PAST has been, on the whole, a favorable one for the growing of seed crops, and while there has been no tremendous crop of anything that would cause a surplus, the returns have been sufficient to give the seed trade fair stocks that ought to command fair prices.

THE SHORT ITEM this year is Onion seed, this being the second bad crop on this staple. There is sure to be a very serious shortage. The Yellow and Red Globe sorts being the most short, prices are already way up, and as soon as there is really any demand, we look for very high prices along the whole list.

BEWARE OF CHEAP SEED. The high price is calling out some southern-grown stocks that in an ordinary year are grown only for the set trade. This seed will not give satisfaction, as it is badly mixed, being neither red nor yellow, and of little value, except for growing onion sets.

BEET SEED CROPS in Europe, where most of the stock comes from, were very short, and prices should be higher than they are. This item does not cut so much figure with our customers.

ONION SETS are a short crop, and the prices will be higher when the season for planting arrives. Order early, as our unsold stock is very limited.

To our old customers we would say that we have greatly appreciated your past favors, and it is with great satisfaction we see your orders coming in year after year. We hope the coming year may prove to be a very prosperous one, and that we may have many opportunities to be of service to you.

To any who have not tried our line of seeds we only can say "give us a trial." We are sure we can demonstrate to you that we have the *Best Line of Garden Seed* that is offered to the trade.

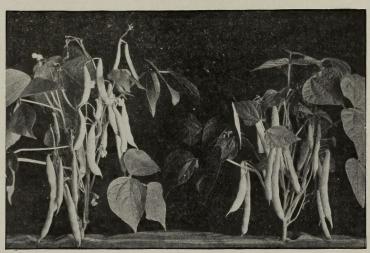
## NON -WARRANTY We will exercise care to have all seed we sell true to name and of the HIGHEST GRADE, and if it is

possible, test all seeds, that they may be sure of germination before they are sent out, but as there are so many outside conditions that even the germination of seeds depend on, it is impossible to warrant them, and it is expressly understood and agreed that they are not warranted in any respect, and we will not be responsible for the crop. If the seeds are not accepted on these terms, they must be returned at once.

Items Marked in Heavy Type are Most Desirable.

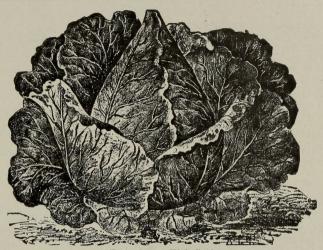
## ASPARAGUS

Per Lb. Conover's Collossal, old standby..... ...\$ .25



Perfection Black Wax.	Improved Golden Wax	
BEANS—Dwarf, Wax Pod.		Per Bu.
Improved Golden Wax, fine quality; Golden Wax	; productive	
Improved German Black Wax, very	popular sort	4.00
Currie's Rust Proof Black Wax		4.00
Wardwell's Kidney Wax, early; fav German White Wax, vine small; bea	an white	4.25
Crimson Flageolet Wax ———————————————————————————————————		4.00
Davis' White Kidney Wax, a good BEANS—Dwarf, Green Pod,	shipper	4.00
Early Red Valentine, best green pod b	ean	3.00
Early Long Yellow Six Weeks, early Early Round Yellow Six Weeks	y; productive	3.00
Best of All Early Mohawk, earliest bean; quite p		3.25
Refugee or Thousand to One, very		

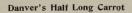
BEANS—Dwarf, Green Pod. Continued.	Per Bu.
Early Refugee, earlier than the previous variety	\$3.25
White Kidney, (Field), valuable for field	2.75
White Kidney, (Field), valuable for field California Tree, (Field), dwarf, compact, bean small  Dwarf Horticultural, late; superior quality	2.75
Dwarf Horticultural, late; superior quality	4.50
Henderson's Dwarf Lima, bean smaller than Lama	5.00
Burpee's Dwarf Lima, bean large; fine quality Burpee's Stringless Green Pod, new; very fine	3 50
BEANS—Pole.	4.00
	4.00
Red Speckled Cut Short or Corn Hill, to plant with Corn	4.25
Horticultural or Cranberry, bean large; round; fine Long White Dutch Case Knife, a good climber	4.25
Large White Lima, well known; standard	4.25
Kentucky Wonder	4.00
White Crease Back	4.50
White Crease Back Beans in lots of 10 bu. or more, 25 cents per bu. less than price qu	uoted.
BEET—Table Varieties.	Per Lb.
Early Blood Turnip, well known; popular	\$ .25
Early Blood Turnip, well known; popular Egyptian Blood Turnip, early; fine	.25
Market Gardener's, half long. Edmand's Early Blood Turnip, fine shape; blood red	.25
Edmand's Early Blood Turnip, fine shape; blood red	
Eclipse Blood Turnip, extra early: tender when young	.25
Early Bassano Turnip, good quality Dewing's Blood Turnip, desirable; early	.25
Dewing's Blood Turnip, desirable; early	.25
Long Smooth Blood, best for winter use	.22
Croshy's Egyptian a select strain	.30
Swiss Chard or Sea Kale Beet, grown for the tops	.50
	.00
BEET—Mangel Wurzel.	
Mammoth Long Red, large; standard sort	.12
White French Sycan deb 1	.12
Orange Globe smooth, fine about rest	.12
Vilmorin's Imperial Sugar	.12
Orders of 50 pounds or more, 10 cents per pound	.12
CABBAGE.	
Early Jersey Wakefield, favorite for market gardeners	90
Extra Early York, very early; conical shape	.70
Extra Early York, very early; conical shape Early Winnigstadt, early; sure head Early Flat Dutch, excellent; second early sort	.75
Early Flat Dutch, excellent; second early sort	.90
Sure Head, for fall and winter; drumhead shaped Fottler's Improved Brunswick, large; second early	
Fottler's Improved Brunswick, large; second early	1.00
All Seasons, good keeper; sure to head Henderson's Early Summer, grows large	1.00
Promium Late Flat Datah at 1977	1.00
Premium Late Flat Dutch, standard winter sort	.80
Large Late Drumhead, for fall and winter; solid.  Marblehead Mammoth Drumhead, noted for size	.00
Red Dutch	1.00
Red Dutch Hollander or Danish Baldhead	1.25
Improved American Savoy	.80



Early Jersey Wakefield

CAULIFLOWER.	Per Oz.	Per Lb.
Early Paris, early; large head and solid	\$ .50	
Henderson's Early Snowball, sure header	1.50	20.00
CARROT.		
Early Scarlet Horn, best for early		\$ .40
Danver's Half Long, standard for table or stock		
Ox Heart or Grenade, large; heart shaped		
Improved Long Orange, well known and popular		
-Chatenay		
-Half Long, Stump Rooted		
Large White Belgian, for stock purposes		
37 11 TO 1		07

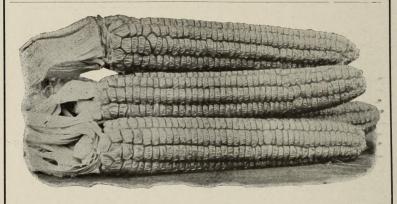






Chinese Curled Mustard

CELERY.	Per Lb.
Golden Hearted Dwarf, best for home garden	\$ .90
Golden Self-Blanching, beautiful and good quality.	
Giant White Solid, large; crisp; fine flavor	
Boston Market, good for light soil	
White Plume, a good keeper; very handsome	1.00
Giant Pascal	
CELERIAC.	
Long Smooth Paraque, (roosed Celery)	.75
COLLARDS.	
Georgia Southern	.50
CORN—Field.	Per Bu.
Pride of the North, (Dent), very early, deep kernelPrice	on Ap'c'n
Reed's Yellow Dent, grown by ourselves "	
Improved Leamings, (Dent), ears large; early	
lowa Gold Mine, exceedingly popular "	
Longfellow, (Flint), bright yellow; ear long	\$1.10
	1 10
Sanford White, (Flint)	1.10
We have Pood's Vellow Dont and Lowe Cilver M	ing on the



Early Minnesota

#### CORN-Sweet.

ear in bushel; crates. Ask for prices.

N. B.—Sweet Corn is always sold by measured bushel, as there is no legal weight and neither could there be a just weight on it, as the different sorts vary so much; early, flinty varieties going as high as 55 lbs. to the bushel, while kinds like Evergreen and Country Gentleman weigh as low as 40 to 46 lbs to bu

	Per Bu.
Extra Early Adams	\$1.60
Early White Cory, a white selection of Cory	2.00
Early Red Cory, produces roasting ears in 60 days	2 00
Early Minnesota, early; of good quality	1.75
Crosby's Early, one of the finest varieties	1.80
Perry's Hybrid, popular in the East.	1.80
Early Evergreen	1.75

CORN—Sweet. Continued.	Per Bu.
Moore's Concord, ears large; good	\$1.80
Black Mexican, quality very fine	
Country Gentleman, tender; very sweet	2.00
Stowell's Evergreen, well known; standard sort	
Mammoth Late, very large; sweet	1.75
Mammoth Late, very large; sweet.  Egyptian Sweet, much used for canning 10-bushel lots of one sort, 25 cents per bushel less than price que	1.80 oted.
CORN SALAD.	Per Lb.
Large Leaved	\$ .30
CRESS.	
Upland Cress, sometimes called Pepper Grass	.25



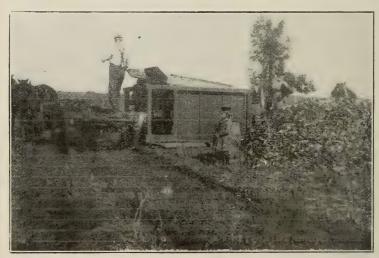
Cucumber Seed Drying on Racks-Webster's Seed Farm

CUCUMBER.	Per L	b.
Early Green Cluster, best early sort	\$	.35
Early Frame, popular for table or pickles		.35
Peerless White Spine, best for table use		.35
Bennett's Evergreen White Spine, new; reliable sort		.35
Early Russian, small and short; unusually early		.35
Green Prolific, short; excellent for pickling		.35
Boston Pickling, productive		.35
Improved Long Green, best known sort; unexcelled		.35
Long Green Turkey, productive; good quality		.35
Nichols' Medium Green, medium long; good for pickles		.35
Chicago Pickling, much grown for pickling		.35

WE have endeavored to make this catalog unique in respect to the illustrations. All the half-tone views are from photographs of our own fields, or from vegetables grown by us for strictly seed purposes.



Gathering Cucumbers-Webster's Seed Farm



Cucumber Seeder at Work-Webster's Seed Farm

DILL.	Per Lb.
Common	\$ .60
ENDIVE.	
Creen Curled, beautiful; hardy; fine	.70
EGG PLANT.	
Early Long Purple, early; best for private garden New York Improved, standard market variety	1.25 2 00
KALE.	
Dwarf German Green Curled, dwarj; compact	
KOHL RABI.	
Early White Vienna, bulb smooth; best for table	1.50 1.50
LEEK.	
American Flag, most extensively grown	
LETTUCE.	
Prize Head, finest quality; best for home garden	
MELON – Musk.	
Rocky Ford Gem, oval strain of Netted Gem. Paul Rose, green; orange flesh. Osage, thick; orange flesh; dark green color Improved Prolific Nutmeg, well known; fine quality Early Hackensack, large; early; Green flesh. Yellow Canteloupe, flesh deep orange; skin yellow Netted Gem, small; early; fine variety. Skillman's Netted, early; superior quality; flesh green Suprise, cream white; round; flesh salmon colored. Orange Christiana, early; skin and flesh yellow. Banana, skin yellow; salmon flesh; very long. Webster's Orange Gem, new; sure to be popular.	



Rocky Ford Musk Melon

MELON—Musk. Continued.	Per Lb.
Shumway's Giant, very large; orange flesh Chicago Market, large; green flesh; fine quality	Crop Failed
Chicago Market, large; green flesh; fine quality	.50
Pineannle small dark areen flesh areen	- 40
Montreal Market, one of the largest of the Nutmeg	.40
white Japan, small; cream colorea; green nesh	.40
Bay View, oblong; flesh green; productive Tip Top, orange flesh; oval; light green color; fine	.40
Tip Top, orange flesh; oval; light green color; fine	.40
Irondequoit, round; netted; orange flesh	.40
Banquet, superior quality; orange flesh	.40
Emerald Gem	.40
MELON—Water.	
McIver's Sugar, finest quality	.25
Jumbo, large and fine	
Early Fordhook, extra early	.25
Triumph, very large	
Phinney's Early, the earliest	.25
Kolb's Gem, large and solid; good shipper	.25
Mountain Sweet, well known; excellent quality	
Jordan's Gray Monarch, very large	.25
Dark Icing, large; fine quality	
Peerless or Ice Cream, early; best for private garden	
Cuban Queen, popular for market and shipping	.25
Sweet Heart, large; fine quality	.25
Mammoth Ironclad, good shipper and keeper	.25
Alabama Sweet	.25



McIver's Sugar Watermelon

MELON—Water. Continued.	Per Lb.
Florida Favorite, early; large; fine quality	\$ .25
Kentucky Wonder, new; of great merit	
Dixie, beautiful; extra quality	
Seminole, very popular; early	
Gypsy or Georgia Rattlesnake, popular for shipping	
Cole's Early, extra early; of fine quality	
Citron, for preserving; red seeded	
Orders of 10-pound lots or more of one sort at 2 cents per pound	less.



Fleld of Giant Southern Curled Mustard-Webster's Seed Farm

MUSTARD.	Per Lb.
Large Smooth Leaved Giant Southern Curled	\$ .30
Chinese Curled Brown Dutch	.30
White London	.20



Harvesting Chinese Curled Mustard-Webster's Seed Farm

MARJORAM. Sweet	Per Lb\$ .70
NASTURTIUM. Tall MixedFine Dwarf Mixed, a fine mixture	.35
OKRA.	
ONION.	
Large Red Wethersfield, standard for field	1.75
Yellow Globe Danvers, best yellow sort	1.75 1.50
Southport White Globe, mild; beautiful sort White Portugal or Silver Skin, good for pickling	2.00



Field of White Portugal Onion Seed-Webster's Seed Farm.

ONION. Continued.	Per Lb.
Vearly White Pearl, for pickling	1.75 1 50
Prize Taker or Spanish King, straw colored and large Giant Rocco, an imported variety Giant White Tripoli White Bermuda, genuine Teneriffe	1.40 1.40
ONION SETS.	Per Bu.
Top or Button, 28 pounds to bushel.  Choice White Bottom Sets, grown from seed; 32 lbs. to bu. Choice Yellow Bottom Sets, """" Choice Red Bottom Sets, """"	Sold Out \$2.10
Choice Red Bottom Sets, """ ""  No. 2 Onion Sets, Red Bottom, all about 1 inch in diamet No. 2 Onion Sets, Yellow Bottom, """	2.25 fer90
These No. 2 Sets are the onions that were screene milling our No. 1 Sets, and in the fall went over an incl	d out in

These No. 2 Sets are the onions that were screened out in illing our No. 1 Sets, and in the fall went over an inch screen. They were afterward milled out over an inch and one-eighth screen, and those that went through are our No. 2 Sets. We believe, at the price, they are a "good buy," and will sell readily to the trade, as they can be retailed at 5 cents per quart.

Onion Sets are sold on a **net cash** basis, and the terms are **thirty days** with **no discount**. Barrels, crates and bags will be charged at cost.

PARSNIP.	Per Lb.
Hollow Crown, an old, reliable sort	\$ 25
Long Smooth White, longer than	Hollow Crown .25



View of Onion Set Field-Webster's Seed Farm



Weeding and Cultivating Onion Sets-Webster's Seed Farm

PARSLEY.		Per Lb.
Champion Moss Curled, very beautiful; the best Hamburg, has a large, Carrot-like root		\$ .40 
PEAS—Extra Early Variety.	Height.	Per Bu.
Alaska, valuable first early; green seeded	2 ft	\$3.50
Extra Early, earliest; white seeded. Improved Extra Early, selected stock	2 It	3.20
It is customary with most seedsmen to li of extra early sorts, such as First and Best, I delphia Extra Early, Dan O'Rouke and mone of their own brand, all of which are usua same bin, and well they may be, for there i them If your trade calls for any of these sort to suit you, but prefer not to deceive my traseparately.	Early Kennany othe lly taken s no diffe s I can m	et, Phila- ers, with from the erence in ark them
PEAS—Early Dwarf.	Height.	Per Bu.
*Bliss' American Wonder, earliest wrinkled *McLean's Little Gem, Premium Gem strain Improved Tom Thumb, popular sort	1 ft	\$4.75
*McLean's Little Gem, Premium Gem strain	1½ ft	4.25
Improved Tom Thumb, popular sort	l ft	4.50
Blue Peter, often called Blue Tom Thumb *Nott's Excelsior, new; very popular	1 It	4.50
PEAS—Second Early.		
*McLean's Advancer, second early  *Bliss Everbearing, long time bearing  *Pride of the Market, pods large; fine	2 ft	3.25
*Bliss Everbearing, long time bearing	2 ft	3 75
*Pride of the Market, pods large; fine	2 ft	4.25
*Blue Imperial	2 It	4 00
PEAS—Later Sorts.	Ph.	
*Champion of England, standard for excellence	5 ft	2.75
*Yorkshire Hero, sometimes called Dwarf Champ *Carter's Stratagem, raluable late Dwarf variety	ion3 ft	3.50
*Tall Gray Sugar edible modded sugar brown see	d 1 ft	5.00
*Tall Gray Sugar, edible podded sugar; brown see  *Dwarf Gray, of shorter growth  *Melting Sugar, white seed.  *Telephone, pods large  Large White Marrowfat, valuable variety; hand Black Eye Marrowfat.	2½ ft	5.00
*Melting Sugar, white seed	3½ ft	4.50
*Telephone, pods large	3½ ft	4.50
Large White Marrowfat, valuable variety; hand	d picked	2.00
Choice White, Field	Mar	ket Price
Canada Green, Field	Mar	ket Price
The sign * indicate a wrinkled variety: weigh 56 lbs. to b		
PEPPER.		Per Lb.
Bell or Bull Nose, best for mangoes and pickling.		\$1 25
Long Cayenne, much used for pickling Golden Dawn, large; bell shaped; mild flavor		1.25
Ruby King, large and fine		1.35
Truby Tring, surge and jone		1,00



Small Sugar Pumpkin

PUMPKIN.	Per Lb.
Connecticut Field, the staple variety for stock	\$ .12
Kentucky Field, thick meated; a valuable sort	
Small Sugar, esteemed for making pies	.20
Improved Cushaw, very large; crooknecked	.40
Mammoth Tours, mammoth size: late	1.00
/ 10-pound lots. 2 cents per pound less than price quoted.	
RADISH.	
Early Long Scarlet, Short Top, standard sort	
Early Deep Scarlet Turnip, very early and popular	
Early Scarlet Globe	
Early Scarlet, Olive Shaped, grows quick; fine quality	
Early French Breakfast, pink and white; handsome	
V Early White Tipped Scarlet Turnip	
Cincinnati Market or Glass	
Larly White Turnip, small; grows quick	
Wood's Early Frame, used for forcing; long	
Rosy Gem, small; pink and white	
Non Plus Ultra, new and popular	
Philadelphia White Box	
Early White, Olive Shaped, very crisp and fine	.30
Chartier Improved, long; scarlet; white tipped	.25
Long White Strasburg, best for early summer.	
White Naples, long; of fine quality	
White Vienna, sometimes called Lady Finger	
Qalifornia White Mammoth, very large; fine	
Yellow Globe, Summer	.30
China Rose, Winter, mostly used for winter	
Long Black Spanish, Winter, a good keeper	.30
RHUBARB, Large Victoria	



White Bush Squash

ŠQUASH—Summer.	Per I	Lb.
Summer Crookneck, staple early variety	\$	.30
Mammoth Summer Crookneck, grows larger		30
White Bush Scalloped, early; good quality		.30



Field of Summer Squash-Webster's Seed Farm

SQUASH—Winter	r	Per Lb.
Boston Marrow, ora	nost popular winter sort nge colored; good quality lity; good keeper o; valuable d for stock and exhibition	.25
Virofiay, popular wit Broad Leaf, good que Prickly Seeded, Win	in running to seed h gardeners ulity; productive nter, very hardy ved	.15 .15
SUMMER SAVO	RY	.50
SALSIFY.  Long White French, Sandwich Island M.	oyster plant; a standard sortanmoth, grows large	
SUGAR CANE.		
	0 pound lots.	
SAGE.		
Broad Leaf Perenni	al, old standby	1.50
SWEET BASIL,	perennial herb	.80
BROOM CORN.		
Missouri Evergreen	1	.05
SUNFLOWER.		
Mammoth Russian	, heads very large	05
SWEET PEAS.	Color.	Per Lb.
Blanche Burpee Katherine Tracy Fire Fly Emily Henderson Mrs. Gladstone Ignea New Countess	Clear White Pure White Pink Scarlet White Rose Pink Intense Crimson Bluish Mauve	50 .35 .50 .40 .50 .50
THYME, perennial	herb	1.40



Field of Dwarf Champion Tomato-Webster's Seed Farm

TOMATO. Per	Lb.
Acme, early; productive Red Trophy, papular sort; color bright red Optimus, smooth; solid	1.00
Perfection, bright red; fine quality	1.00
Dwarf Champion, grows dwarf and stocky Mikado, foliage distinct; smooth; fine	1.25
Atlantic Prize, best early	$\frac{1.25}{1.25}$
Beauty, large; solid; excellent	1.25
New Stone, new and popular Yellow Husk or Ground Cherry	1.00
Ponderosa, the largest	2.25
Potato Leaf, foliage like Mikado	1.50
Yellow Pear New Imperial	
Extra Early Advance	1.50
TOBACCO.	
Connecticut Seed Leaf	1.30



Gathering Turnips for Seed Growing-Webster's Seed Farm



Gathering Onion Sets for the Trade-Webster's Seed Farm



TURNIP. VVeb	Per Lb.
Early Purple Munich, grows very quick	
Purple Top Strap Leaf, standard for all purposes	.20
Purple Top White Globe, one of the best	
Early Purple Top Milan, very early	
White Egg, an elegant sort for table use	
Golden Ball, a good keeper; fine quality	.25
Seven Top, much used in the South	.20
RUTABAGA.	
American Purple Top, best for table or stock	
Skirving's Purple Top, smooth; fine quality	.22
Carter's Imperial Hardy Swede, good keeper	
Sweet German or White Swedish Turnip Turnip and Rutabaga in 10-1b. lots, 2 cents per 1b. less than price	quoted.
RAPE.	
Dwarf Essex, valuable for stock	.05
Write for Price on 100-pound lots.	•00
BIRD SEED.	
Hemp	
Canary	
Bird Rape	
Mixed Bird Seed, finest quality	
BIRD SEED IN PACKAGES.	
Webster's High Grade Bird Seed—This package conta	ins one-
half pound of mixed seeds of just the right varieties portions to constitute an appetizing and healthful b	and pro-
This package is peculiar, from the fact that it is	the only
"NICKEL" package of "HIGH GRADE" Bird Seed in	the mar-
ket, and it is the only package containing granulated	
prepared as to supply both grit and carbonate of lim are needed for the health of the bird.	ie, which
	40.00
72 one-half pound packages, per case Per dozen	\$2.00
	•00

#### OYSTER SHELLS. Per Cwt. 100-pound lots ...\$ .45 500-pound lots. .40 Oyster Shells in 5-lb. pkgs., handsome display package, dozen. PAPER BAGS. 2-ounce Bags, per 1,000 \$1.80 2-ounce Bags, per 500. $1 \, 00$ 1-ounce Bags, per 1,000. 1.601-ounce Bags, per .90

In lots of 500 or more we will print your ad on the gummed bags without additional charge. If ordered in less quantity we will have to send them plain, unless 25 cents extra accompanies the order to cover the cost of printing.

POTATOES.	Per I	Bu.
Early Ohio, Red River Extra Early Everett	stock\$	.65

We do not make a specialty of Seed Potatoes. We grew these on our farm last year and would be glad to fill orders at these low prices while the stock lasts. The Extra Early Everetts are the best potatoes we have ever had experience with. They are almost as early as any; yield double what the Ohio will; are a fine table potato; excellent keeper. Color, white; shape, oblong, smooth.

## Webster's Cabinet and Display Cases



This cut shows the different style of Cases we use on our Packet Seed. We recommend the old style Flat Packet Case, which



we furnish FREE with all orders large enough to require

Case, and the one shown in cut, at right side, is as good as anything in that line offered by others. When used with a packet order, we are obliged to charge 50 cents extra for it, which only covers a part of its cost. If properly operated, this Cabinet should be a great help in disposing of the seed.

#### Webster's Mammoth Packet Seeds.

#### REDUCED IN PRICE

A FEW YEARS AGO we reduced the price of our Mammoth Double Quantity Packets to \$1.50 Per Hundred in lots of 400 packets or more, or a less quantity for \$1.75 per hundred. This was a big cut from the former price, \$2.00, and we made it only in expectation of larger orders, and our expectations were fully realized. From our old friends and customers we have had a larger share of their seed business, and to new trade the new price has been an inducement for their business that they could not resist. The High Grade of our seeds has been maintained, and we continue to put forth every effort possible to improve the quality of our stock, so that our patrons can depend on getting in Webster's Mammoth Packets not only a Double Quantity of Seed, but seeds that are of The Highest Grade.

#### THE ORIGINAL AND ONLY MAMMOTH PACKET

The great success attained by our Mammoth Packet has proven too great a temptation for some of our esteemed competitors, who never had an original idea, and as was to have been expected, we have imitators. "Be Not Deceived," but buy only the Original Mammoth Packet, which is the best selling line of Packet Seed on earth. Every packet contains Double the Amount of seed packed in the standard-sized package. As compared with the old commission plan, they pay the dealer 100 per cent greater profit, and at the same time enables him to give his customers double quantity of seed for the money.

#### ONE PRICE ONLY

Our territory is so extended and the competition we meet so varied, the size of orders differing so much, that "One Price Only" is very hard to maintain, but we propose to live up to it and will not accept any business at a less price than above quoted. Small sorting up orders received during seed-selling season will be filled at price of original order.

WE have been to great expense procuring new designs of flowers and vegetables for our Packets and Labels, and can safely claim there is not another line of seeds on the market that is equal to ours in beauty and style of lithographing. Our cases, which we supply free with all orders, are finished in two coats of shellac, nicely labeled and very attractive.

#### LARGE PACKAGES

To meet the demand for a ten-cent package, we pack Peas, Beans and Corn in a One-third Quart pasteboard cartoon. This, while not double the size of the ten-cent packages put up by other seedsmen, is the largest ten-cent package put up by anyone. The best that has been done heretofore has been a one-half pint to retail for that money. We have increased the quantity of seed to packet fifty per cent. and have not increased the price. We also pack Turnip and Rutabaga in four ounce packages, which retail at 15 cents, or at same price bulk seed should be sold. Our package labels are of a new design, beautifully lithographed in colors, and make our large packages the most attractive and showy of anything in their line. These we put in three regular assortments as follows: Assortment A, 102 packages, cost \$5.50; Asst. B, 76 packages, cost \$4.25; and Asst. C, 60 packages, cost \$3.25; all packed in display cases without extra charge for case; also by the dozen as follows:

Peas and Beans, one-third quart cartoons, per dozen \$	.70
Pole Beans, per dozen	.80
Corn, one-third quart cartoons, per dozen	.40
Turnip and Rutabaga, one-fourth nound cartoons, ner dozen	.80

#### **FLOWER SEEDS**

Our Flower Seed Packets are *Double Quantity*, and there is nothing we sell where we give greater value for the money. We pack them in 50 and 100 size boxes, and sell them at \$2.00 per 100 packets, no charge for box. Our Flower Seed Box is neat and attractive, and when empty will make a valuable box for many purposes. It is worth one-fourth the amount we charge for the seeds.

### Lawn Grass in Packages

Our one-pound package of High Grade Mixed Lawn Grass is a work of art; the quality of the grass seed is unsurpassed, being the right varieties and mixture to produce a most perfect lawn. The price, \$2 00 per dozen, equal to less than 17 cents per pour 1, is only about what a good lawn grass will cost in bulk. The package is marked to sell at 30 cents.

For convenience in ordering, you will find below a list of different combinations of our Packet Seed. If any of these suit your wants you can order by number, if not, we can furnish you any-

thing from one dozen packets to a complete line.

#### Combination No. 1 Contains:

1 Case 400 Mammoth Flat Vegetable Packets at \$1.50 per 100.\$ 6.00
"   90 t-Qt. Pkgs. Peas, Beans and Corn   Per Case. 5.50   12 t-Lb. Pkgs. Turnip and Rutabaga   Per Case. 5.50
" 12 d-Lb. Pkgs. Turnip and Rutabaga ) 12 one-Lb Pkgs. High Grade Lawn Grass
1 Box 100 Mammoth Packets Flower Seeds 2.00
Total cost \$15.50  Retail value \$39.40. Pays profit of \$23.90
Retail value \$39.40. Pays profit of \$23.90
Combination No. 2 Contains:
1 Case 400 Mammoth Flat Vegetable Packets at \$1.50 per 100.\$ 6.00
"   68 ½-Qt. Pkgs. Peas, Beans and Corn   Per Case 4.25   8 ½-Lb. Pkgs. Turnip and Rutabaga   Per Case 4.25
" 6 one-Lb. Pkgs. Turnip and Rutabaga ( 6 one-Lb. Pks. High Grade Lawn Grass
1 Box 100 Mammoth Packets Flower Seeds 2.00
Total cost \$13 25  Retail value \$34 80. Pays profit of \$21.55
Total cost \$13 25
Retail value \$34.80. Pays pront of \$21.55
Combination No. 3 Contains:
1 Case 250 Mammoth Flat Vegetable Packets at \$1.75 per 100.\$ 4.38
16 152 1-Qt. Pkgs. Peas, Beans and Corn Per Case. 3.25 16 1-Lb. Pkgs. Turnip and Rutabaga Per Case. 3.25
6 one-Lb. Pkgs. High Grade Lawn Grass
1 Box 50 Mammoth Packets Flower Seeds 1.00
Total cost \$ 9.63  Retail value \$24.20. Pays profit of \$14.57
Retail value \$24.20. Pays prout of \$14.57
Combination No. 4 Contains:
1 Case 250 Mammoth Flat Vegetable Packets at \$1.75 per 100_\$ 4.38 '52 \frac{1}{2} \cdot \text{Qt. Pkgs. Peas, Beans and Corn}{8 \frac{1}{2} \cdot \text{Lb. Pkgs. Turnip and Rutabaga}} \text{Per Case 3.25}
52 g-Qt. Pkgs. Peas, Beans and Corn Per Case 3.25
Total cost \$7.63
Total cost
These profes are friend on a toy at 11'
These profits are figured on a ten-cent selling price, while many sell our one-third quart packets of Peas and Beans at fifteen

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